

BUSINESS PARTNER AND HIGHLY SKILLED COLLEAGUES

Brøndby

Do you dream of being part of a growing global company and a highly skilled international team? Do you want to be a Business Partner for local management and join the local management groups? Do you desire challenging professional tasks in an environment where you can further develop yourself? Then, read on:

A key role in supporting the Danish and Norwegian sales units

As a Senior Business Controller, you will be key in supporting the Danish and Norwegian sales units. You will work in the office in Denmark and be part of a dedicated European Northwest business controlling team. You report to the head of business controlling for Region Northwest Europe and collaborate closely with the country directors for Denmark and Norway.

You will be a Business Partner for the local country director and his team, and your tasks range from being a strategic business sparring partner to supporting the regional sales teams. You will, among other things, work with:

- Collecting and analysing total market information/development as input for long and short-term forecasting/demand planning
- Analysing and evaluating the financial sales performance according to defined KPIs, as well as performing profitability analyses by customer
- Collecting, analysing, and presenting information on market shares for Uponor products, important competitors, and products
- Following up on cost development and proposing necessary actions, if needed
- Monitoring data quality and settings in relevant databases (ERP, BI) and facilitating processes from other departments
- Supporting local sales in collecting, analysing, and presenting information on price position for Uponor products and important competitors
- Active involvement in month-end closings, annual plans, and forecasts

As a Business Partner, you are an equal member of the local BLD management team, you participate in the European sales controller network and work closely with the Northwest Europe business controlling team. Also, you cooperate and coordinate with the central accounting team in financial matters as well as audit requests.

You will also act as local quotation system administrator and maintainer of the database, and in collaboration with the local sales organisations maintain and analyse price realisation.

Your profile

It is essential that you are customer and business-oriented, and you have a strong interest in getting to know the industry, sales channels, products, etc.

Your background is likely a master's degree in finance, business controlling, economics, or similar. You have experience working with business controlling or being a business partner, ideally in a similar business or another industrial company and optimally in a multinational company.

You have strong analytical skills and master conceptual thinking with a proactive attitude - and large data sets are just an extra plus for you. As you will interact a lot with your colleagues communicating your findings, you must have good communication skills. You thrive in an environment where you work independently as well as in teams.

Microsoft Office, especially Excel and Power BI are familiar working tools for you. Knowledge of Oracle or similar ERP systems is an advantage. You work equally well in Danish and English, which is the corporate language.

You can look forward to occasional traveling (mainly to Oslo to support the Norwegian business).

Until 1 September 2025, your workplace will be in Brøndby, after which you will be based in Trekroner, Zealand, together with two other GF Building Solutions companies.

We offer

Join the team to be part of a forward-thinking, people-centered company where your ideas and contributions truly matter. You will have a position in a leading international and growing company, encountering a highly dedicated team, an engaging culture, and interaction with business professionals. Both nationally and internationally, exciting career possibilities await you through training and capability building.

Competitive conditions and flexible hybrid work are part of the package. Read more on Karriere hos GF | Uponor

Click on 'apply job' and send us your CV. If you want to know more about the position, please contact Ms. Lene Mølholm, Partner at PeopleLink at +45 4236 3975.

Uponor A/S has become part of the global Georg Fischer Company with HQ in Switzerland and has embarked on an inspiring journey. Uponor is part of the Building Flow Solutions Division, which is a leading international provider of systems and solutions for safe drinking water delivery, energy-efficient radiant heating and cooling, and reliable infrastructure. With a strong focus on sustainability, the company works closely with the construction industry and seeks innovative solutions to ensure that systems are effective and reliable.

LÆS MERE OM "KUNDENAVN"

Virksomhedsbeskrivelse